

507 Warren Street • Hudson, NY 12534
Phone 518-828-4417 • Fax 518-822-9539



COLUMBIA COUNTY **Chamber** *of commerce*

Benefits of Membership

The Chamber is the leading voice of business in Columbia County, providing advocacy, promotion and benefit solutions to over 850 members.

Read more to discover how the Chamber can work for you.

ADVOCACY

- Support and advocacy for Chamber member businesses across the County
- Participation at local town planning and zoning meetings
- Writing letters of support
- Publishing newspaper feature articles

PROMOTION

- Referrals from Chamber Staff
- Networking Events — let us introduce you
- Buy Local Business Expo
- Ribbon Cuttings
- Chamber Connection Quarterly Mailing Inserts
- Free media advertising for new members
- Chamber Member Mailing Labels
- Free listing in annual Chamber Directory
- Free listing on Chamber website
- Display Rack for your Advertising Materials
- Membership Directory Advertising
- Quarterly Chamber Newsletter: Commerce News
- Monthly Electronic Newsletter
- Event Sponsorship

BENEFIT SOLUTIONS

SAVE ON

- Health Insurance
- Dental Insurance
- Energy Alliance Program — Save on Electric and Natural Gas
- Member to Member Discount Program

VISIT THE CHAMBER'S WEBSITE
AT WWW.COLUMBIACHAMBER-NY.COM
FOR AN UPDATED LISTING OF
CHAMBER MEMBER BUSINESSES
THROUGHOUT THE YEAR.

2010 BOARD OF DIRECTORS

Steven Anderson

Columbia Memorial Hospital

Paul Colarusso

A. Colarusso & Son

Roger Coleman

Hudson-Catskill Newspapers

Jesse DeGroot

Mac-Haydn Theatre

Carol Doerfer

Columbia-Greene Community College

Greg Fingar

Fingar Insurance

Matthew J. Griesemer

Freeman Howard, PC

Fred Hickman

Ed Herrington, Inc.

Martha Keeler

The Bank of Greene County

Jeff Knight

MetzWood Harder Insurance

John Lee

Saturn Industries, Inc.

John Maiuri

Mauri Mechanical

Michael Sullivan, Board Chair

Crawford & Associates

Doug Thorn

First Niagara Bank

Matt Vanderbeck

Pattison, Koskey, Howe & Bucci, CPA's PC

Clayton Van Kleeck

Van Kleeck's Tire Service

Nathan Winch

Kinderhook Bank

TAKE ADVANTAGE OF THE FOLLOWING BENEFITS WHEN YOU JOIN THE CHAMBER

The Chamber welcomes you to take advantage of:

PARTICIPATION OPPORTUNITIES

- **Leadership Columbia County Program**
- **Board of Directors**
- **Chamber Committees:**
 - **Economic Development & Government Affairs**
 - **Membership**
 - **Agricultural Business**
 - **Arts & Tourism**
 - **Perform Columbia**
 - **Business Education**
 - **Special Events**

PROMOTIONAL OPPORTUNITIES

RIBBON CUTTING New businesses or businesses that have recently expanded or relocated receive a package including a quarter-page ad in the Register-Star Newspaper and The Chatham Courier, ribbon cutting photo in the Register-Star Newspaper, discounted advertising from Midhudsonmedia and one free month on CC Scoop's website.

NEW MEMBERS RECEIVE

- **Clear Channel Radio of The Hudson Valley will make available 15 introductory commercials on each of their 3 stations: 98.5 The Cat, Cruisin' 93.5fm and WHUC 1230am, for each newly signed member. Total of 45 spots.**
- **Free 2x4 ad in The Columbia Paper: \$104 value**
- **Half price business ad from Midhudsonmedia on Cable Access Channel 11: Regular price is \$325; Chamber members pay \$150 including free design service valued at \$25.**
- **Half page ad for half price from The Columbia Insider: \$210 value**
- **Listing on the Chamber's web page, with a business description and free link to your website.**
- **Listing in Chamber Newsletter.**
- **Listing in annual Membership Directory**

COST SAVING BENEFITS

ENERGY ALLIANCE PROGRAM Participate in the Alliance and benefit from the purchasing power of a large group to cut your electricity and natural gas costs. You are likely to save at least your entire membership investment by enrolling in this program. It is a free benefit to businesses large and small.

GROUP HEALTH AND DENTAL INSURANCE Receive benefits at a group discounted rate. We currently offer Blue Shield of Northeastern New York, Capital District Physician's Health Plan (CDPHP), MVP Health Plan, and Guardian Dental.

MEMBER TO MEMBER DISCOUNT PROGRAM Take advantage of discounts at participating Chamber member businesses. You don't have to give a discount to get a discount — you just need to be a Chamber member or an employee of one. The list of participating businesses can be found on the Chamber's website at www.columbiachamber-ny.com.



MEMBERSHIP APPLICATION

Company Name _____ Date _____ Year Est. _____

Main Representative _____ Referred By _____

Mailing Address _____
Which address would you like published?
 Mailing Address Physical Address

City _____ State _____ Zip Code _____

Physical Address _____

City _____ State _____ Zip Code _____

Phone _____ Fax _____ Email (for Chamber use only) _____

Website _____ No. of Employees: _____ Full Time: _____ Part Time: _____

Business Description (for your listing on our website)

Primary Reason for Joining: Advocacy Promotion Group Benefits Business & Community Support Other (please specify)

PLEASE SELECT MEMBERSHIP INVESTMENT LEVEL & CALCULATE ANNUAL MEMBERSHIP INVESTMENT

- 1 to 4 Employees \$269
- 5 to 10 Employees \$364
- 11 to 15 Employees \$461
- 16 to 20 Employees \$582
- 21 to 30 Employees \$681
- 31 to 50 Employees \$913
- Over 50 Employees \$1,148

PAYMENT OPTIONS

- Check or Money Order Enclosed
- Please charge my credit card: Master Card Visa AmEx

Account Number _____ Exp. Date _____

Membership Investment \$ _____

Name on the Card _____

Add'l Category Listing \$ _____
(optional for website & directory)

Signature _____

Processing Fee \$ 25

Total \$ _____

PLEASE RETURN APPLICATION WITH PAYMENT TO: COLUMBIA COUNTY CHAMBER OF COMMERCE

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Thank you

The Chamber provides advocacy, promotion and benefit solutions for over 850 businesses. The Chamber helps businesses achieve collectively what is difficult for them to accomplish alone. Our members create a positive change in our community with their dedication, understanding and action. We look forward to serving you in the coming year.

Sincerely,

David B. Colby,
President & CEO



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CHAMBER TEAM

David B. Colby

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dcolby@columbiachamber-ny.com

Michael Sullivan, Board Chair

Crawford & Associates

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Amy M. Kneller

Office Manager

akneller@columbiachamber-ny.com

Carol J. Patterson

Membership Director

cpatterson@columbiachamber-ny.com